

1. On-Site Manufacturing of security doors and screens including installation and servicing. Operated from a mobile truck suitable for a tradesman/owner/operator.

**Location**

Anywhere in Australia

**Investment**

- \$100,000 including a fully fitted out truck and training
- Expected annual turnover is between \$250,000 and \$400,000
- Expected annual personal income is from \$50,000 to \$75,000

2. Specialised Espresso Bar - focusing on coffee to go.

**Location**

Any Australian capital city

**Investment**

From \$175,000 per outlet - opportunity to become a multi-franchise owner and operate 2-10 outlets. Depending on the number of outlets, a sales turnover of \$1.5 million plus is possible employing 20-25 staff.

3. Computer and IT Services for small to medium size enterprises. Home based franchisees service clients in their business premises. Supply hardware and software, network installation and maintenance. Use mainly Microsoft software platforms. Suits a computer technician or systems engineer.

**Location**

Anywhere in Australia including large rural and coastal towns

**Investment**

- \$35,000
- Expected annual turnover is from \$250,000 to \$500,000
- Expected annual personal income app. \$75,000
- Margin on hardware sales is app. 15%

*Source Jurgen Kernbach, of Integrated Franchise solutions*

The above are just few examples. Although franchises come with very clear instructions and guidelines, you will still need to be committed and make right business decisions.

For more details visit [www.FranchiseSolutions.com.au](http://www.FranchiseSolutions.com.au)

▶▶▶ **Migrant story – Family D.**

We arrived to Australia in June 2004 and decided to purchase a lawn-mowing business. We paid A\$13,500, including 3-week training, 70 clients and full equipment. Now, my husband is making approximately A\$600 weekly, which is a comfortable owner income. We expect such income will cover our initial expenses in 6 months.

I am working elsewhere, but we'll most probably sell business for profit by the end of next year. We may then invest in another business.

## GLOSSARY OF AUSTRALIAN SLANG

You may often find yourself thinking that in Australia we speak a different language from English. This is our own special 'lingo' – it has evolved over many years and contains many words that are unknown in other English speaking countries. Try to memorise some of below words. You will need them!

### A

**Ace** - good, splendid, excellent

**Aerial pingpong** - Australian football, footy

**Amber fluid** - beer

**Ankle biter** - small child, toddler

**Arvo** - afternoon

**Aussie** - Australian

**Australian greening** – removing the flies with your hand

**Avo** - avocado

### B

**Bail out** - leave angrily

**Banana bender** – Queensland resident

**Barbie** - barbecue

**Bathers** – swimsuit, swimming costume

**Battler** – hard worker who is underpaid

**Beaut, beauty** – excellent, great, fantastic

**Bikkie** – biscuit, cookie

**Billabong** - watering hole

**Billy** – hot water container, teapot

**Bingle** - car accident

**Bities** - insects

**Bitzer** - mongrel dog

**Bizzo** - business

**Bloke** – guy, chap, man

**Bloody** - very

**Bloody oath** - that's true

**Blow in the bag** - breathalyser test

**Blowie** - blow fly

**Blue** – fight, mistake

**Bluey** - working cattle dog with subtle markings

**Bluey** - heavy jacket

**Bluey** - bluebottle jellyfish

**Bodgy** - of low quality

**Bog in** – start eating hungrily

**Bog standard** - basic, with no accessories

**Boogie board** – short surf board

**Boomer** - a large kangaroo

**Booze bus** - vehicle for transporting drunk drivers

**Boozer** - a pub

**Bottle shop** - liquor shop

**Bottler** - something great, excellent

**Bounce** - a bully

**Brekkie** - breakfast

**Brickie** - bricklayer

**Brisvegas** – Brisbane city

**Brizzie** – Brisbane city